



We invite you to join the exclusive wine membership of Joseph Phelps Vineyards.

2022.

MEMBERSHIP BENEFITS COMPARISON

	ORIGINAL		FLAGSHIP		COLLECTOR	
	Whites & Reds	Reds Only	Whites & Reds	Reds Only	Whites & Reds	Reds Only
<i>Membership</i>						
<i>Bottles per Shipment</i>	3 bottles		6 bottles		12 bottles	
<i>Shipping Discount</i>	none		50% shipping discount on all orders		Shipping included on all orders	
<i>Member Appreciation Event</i>	2 passes		2 passes		4 passes	
<i>November Insignia Shipment</i>	20% discount		25% discount		30% discount	
<i>Cabernet Sauvignon Backus Vineyard</i>	1 bottle of Backus included*		6 bottles of Backus included*		12 bottles of Backus included*	

ADDITIONAL MEMBERSHIP BENEFITS

- ♦ Exclusive Joseph Phelps wines delivered to you four times per year in spring & fall
- ♦ 20% discount on all wines, including library and limited releases, as well as non-wine merchandise
- ♦ Complimentary tasting for four when visiting the winery for Terrace Tastings, and selected Exceptional Wine Experiences
- ♦ Exclusive Insignia Futures offer
- ♦ November Insignia shipment discounted 30% for Collector and 25% for Flagship members
- ♦ Shipping included for Collector members and shipping discounted 50% for Flagship members for domestic shipments
- ♦ Collector members receive entry for four during one of our annual Member Appreciation events; Flagship and Original members receive entry for two
- ♦ First access to highly allocated Backus Cabernet Sauvignon
- ♦ 20% discount for four to Chef's Menu and Bountiful Table
- ♦ 20% discount for four to Insignia Retrospective Tasting and A Taste of Place
- ♦ 50% discount for four on Private Tastings, Finding Freestone, and Vineyard Walk
- ♦ Invitations to elegant member-only dinners

2022.

MEMBERSHIP SHIPPING SCHEDULE

	ORIGINAL		FLAGSHIP		COLLECTOR	
Membership	Whites & Reds	Reds Only	Whites & Reds	Reds Only	Whites & Reds	Reds Only
March	3 bottles 2019 Cabernet Sauvignon	3 bottles 2019 Cabernet Sauvignon	6 bottles 2019 Cabernet Sauvignon	6 bottles 2019 Cabernet Sauvignon	12 bottles 2019 Cabernet Sauvignon	12 bottles 2019 Cabernet Sauvignon
Shipment Total	Retail \$270 Member \$216	Retail \$270 Member \$216	Retail \$540 Member \$432	Retail \$540 Member \$432	Retail \$1080 Member \$864	Retail \$1080 Member \$864
April	1 bottle 2020 Chardonnay Pastorale Vineyard 1 bottle 2019 Pinot Noir Pastorale Vineyard 1 bottle 2020 Delice	2 bottles 2019 Pinot Noir Pastorale Vineyard 1 bottle 2019 Pinot Noir Freestone Vineyards	2 bottles 2020 Chardonnay Pastorale Vineyard 2 bottles 2019 Chardonnay Proem No. 4 2 bottles 2019 Pinot Noir Proem No. 1	4 bottles 2019 Pinot Noir Pastorale Vineyard 2 bottles 2019 Pinot Noir Quarter Moon Vineyard	3 bottles 2020 Chardonnay Pastorale Vineyard 3 bottles 2019 Chardonnay Proem No. 4 3 bottles 2019 Pinot Noir Proem No. 1 3 bottles 2019 Pinot Noir Pastorale Vineyard	6 bottles 2019 Pinot Noir Proem No. 3 6 bottles 2019 Pinot Noir Proem No. 1
Shipment Total	Retail \$250 Member \$200	Retail \$260 Member \$208	Retail \$1090 Member \$872	Retail \$570 Member \$456	Retail \$1920 Member \$1536	Retail \$2700 Member \$2160
October	1 bottle 2019 Syrah Larry Hyde & Sons Vineyard 1 bottle 2021 Viognier 1 bottle 2017 Ovation Sparkling Wine	3 bottles 2019 Pinot Noir Quarter Moon Vineyard	2 bottles 2019 Syrah Larry Hyde & Sons Vineyard 1 bottle 2019 Pinot Noir Pastorale Vineyard 1 bottle 2019 Pinot Noir Bootlegger's Hill 2 bottles 2017 Ovation Sparkling Wine	2 bottles 2019 Pinot Noir Proem No. 3 3 bottles 2019 Pinot Noir Proem No. 1 1 bottle 2019 Pinot Noir Bootlegger's Hill	3 bottles 2019 Syrah Larry Hyde & Sons Vineyard 3 bottles 2021 Viognier 3 bottles 2017 Ovation Sparkling Wine 3 bottles 2019 Pinot Noir Bootlegger's Hill	3 bottles 2019 Syrah Larry Hyde & Sons Vineyard 3 bottles 2019 Pinot Noir Pastorale Vineyard 3 bottles 2019 Pinot Noir Bootlegger's Hill 3 bottles 2019 Pinot Noir Quarter Moon Vineyard
Shipment Total	Retail \$280 Member \$224	Retail \$285 Member \$228	Retail \$640 Member \$512	Retail \$1250 Member \$1000	Retail \$1215 Member \$972	Retail \$1200 Member \$960
November	1 bottle 2021 Sauvignon Blanc 1 bottle 2019 Insignia 1 bottle 2019 Cabernet Sauvignon Backus Vineyard	1 bottle 2019 Syrah Larry Hyde & Sons Vineyard 1 bottle 2019 Insignia 1 bottle 2019 Cabernet Sauvignon Backus Vineyard	6 bottles 2019 Insignia 6 bottles 2019 Cabernet Sauvignon Backus Vineyard	6 bottles 2019 Insignia 6 bottles 2019 Cabernet Sauvignon Backus Vineyard	12 bottles 2019 Insignia 12 bottles 2019 Cabernet Sauvignon Backus Vineyard	12 bottles 2019 Insignia 12 bottles 2019 Cabernet Sauvignon Backus Vineyard
Shipment Total	Retail \$780 Member \$624	Retail \$810 Member \$648	Retail \$4350 Member \$3381	Retail \$4350 Member \$3381	Retail \$8520 Member \$6432	Retail \$8520 Member \$6432
Annual Total	Retail \$1580 Member \$1264	Retail \$1625 Member \$1300	Retail \$6620 Member \$5197	Retail \$6710 Member \$5269	Retail \$12735 Member \$9804	Retail \$13500 Member \$10416

*Backus based upon availability.

By joining Phelps Preferred, you commit to receiving four consecutive member shipments annually.

Wines subject to change.